

## PRESS RELEASE

### **Banner Solutions Expands its Reach with the Acquisition of Portland, Oregon-Based Berg Wholesale, A Distributor of Door and Bath Hardware.**

**Kansas City, MO – June 17, 2019** – Banner Solutions, the leading, national wholesaler of security opening hardware products – backed by private equity firm High Road Capital Partners – has announced the strategic acquisition of Berg Wholesale, an Oregon-based distributor of door and bath hardware.

"Berg's reputation for a deep inventory of in-demand products, its relationship-focused service model, and its geographic positioning, align perfectly with Banner Solutions vision to become the industry destination for customers and vendors," states Brendan Deely, CEO of Banner Solutions. "Adding Berg Wholesale's employees to the Banner Solutions family, will reinforce our ability to elevate our customers' expectations for what a wholesaler can be."

Founded in 1984 by Arthur Berg, Berg Wholesale has grown steadily from its original location in Portland, Oregon to include distribution centers near Anaheim, California, and Orlando, Florida. These locations have allowed Berg Wholesale to competitively service growing markets across the U.S. with excellent, regional lead times.

This acquisition adds to Banner Solutions' service capabilities in Multi-family construction and products, and extends current capabilities in specification writing, quoting, assembly, keying, value-engineering and house-pack fulfillment. Banner Solutions' extensive product line will now include mailbox units for apartments and offices, toilet partitions and more. Additionally, Banner Solutions' inventory of door and bath hardware will see even greater expansion.

"All of us at Berg Wholesale are excited to join a growing and visionary organization," says Cathy Mick, General Manager. "We look forward to continuing to serve our wonderful customers alongside a team of people dedicated to pushing the boundaries in this industry." Cathy will join the Banner Solutions team and continue to manage many of the day-to-day functions of the legacy Berg Wholesale business.

#### **About Banner Solutions**

Banner Solutions carries a vast inventory of all major door hardware brands; commercial, residential and electronic. We boast a highly-skilled staff, focused on solving customers problems. Our team of mechanical, electronic access control, and glass and storefront experts, use our dynamic inventory to find solutions for every security opening need. With a keen focus on delivering above and beyond at every opportunity, Banner Solutions is changing expectations for the door hardware industry, to remain our customer's best partner both today and tomorrow.

To learn more, visit [www.bannersolutions.com](http://www.bannersolutions.com).

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