

## PRESS RELEASE

### **Banner Solutions Enhances It's Commercial Business with the Acquisition of California-Based Distributor, Specialized Builders Hardware Inc.**

**Kansas City, MO – September 6, 2019** – Banner Solutions, the leading, national wholesaler of security opening hardware products – backed by private equity firm High Road Capital Partners – has announced it's acquisition of Anaheim, California based, Specialized Builders Hardware, Inc (SBH).

Founded in 1996, SBH built its reputation in the door hardware space by delivering top-tier, commercial products – backed by excellent customer service – to a broad variety of commercial and institutional markets including, education, government, healthcare, hospitality, and multi-family residential.

"The SBH customer base and product mix strengthen Banner Solutions current offering," states Brendan Deely, CEO of Banner Solutions. "In bringing SBH on board, Banner Solutions gains an even stronger presence in the Southern California market and adds more door hardware experts to our Commercial Technical sales force."

This acquisition, Banner Solutions' fifth as a platform, will enable a stronger penetration of the commercial hardware market in the West through increased service speeds and local inventory expansion. SBH also brings additional reinforcement to Banner Solutions' multi-family capabilities.

"Joining a growing and progressive company, like Banner Solutions, will afford our customers an even better experience with us," says Terry Olson, President of SBH. "At the end of the day, we'll be able to deliver vastly more products, to even more customers, more quickly than ever. We look forward to delivering those benefits alongside a world-class team." Terry will remain a part of Banner Solutions in his current role.

#### **About Banner Solutions**

Banner Solutions carries a vast inventory of all major door hardware brands; commercial, residential and electronic. We boast a highly-skilled staff, focused on solving customers problems. Our team of mechanical, electronic access control, and glass and storefront experts, use our dynamic inventory to find solutions for every security opening need. With a keen focus on delivering above and beyond at every opportunity, Banner Solutions is changing expectations for the door hardware industry, to remain our customer's best partner both today and tomorrow.

To learn more, visit [www.bannersolutions.com](http://www.bannersolutions.com).

#### Contact:

Ben Smith, Vice President – Marketing and eCommerce  
Banner Solutions  
888.362.0750  
[ben.smith@bannersolutions.com](mailto:ben.smith@bannersolutions.com)